| Category   | Sub-                          | Possible events  | Estimated period of occurrence | Top: Impacts (risks and opportunities) on the Company's business   | Rating of financial impacts of risks and opportunities |                |
|--|-------------------------------|--|--------------------------------|--|--|----------------|
|  | Category                      |  |                                | Bottom: Actions  | 4°C scenario   | 1.5°C scenario |
| Risks arising from transition to a carbon-free society | Policies and legal regulation | Imposition of carbon tax and carbon pricing on greenhouse gas emissions from business activities                 | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] A rise in operating costs due to carbon pricing regarding Scope 1 and 2 greenhouse gas emissions from the Company's business activities  [Actions] Consider replacing cars owned by the Company with electric vehicles and accelerate the shift to options for energy conservation and power derived from renewable energy for buildings to cut greenhouse gas emissions                                       | 1  | Minor          |
|  |                               | Increase in power prices following changes in renewable energy policies and the energy mix                       | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Increase in operation costs due to rising electric power prices associated with growing demand for renewable energy  [Actions]   | -  | Minor          |
|  |                               |  |                                | Introduce LED lighting and daylight sensors to fixed asset properties to boost energy conservation   |  |                |
|  |                               | Toughen regulations on ZEB and ZEH-M through energy conservation policies  | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Increase in construction costs in the Development Business if regulations on the energy efficiency performance of buildings are toughened or if any obligation for energy efficiency is introduced  [Actions] Obtain information on trends of environmental administration and related technologies, optimize construction costs and consider the development of properties meeting ZEB and ZEH-M requirements | -  | Major          |
|  |                               | Change in material costs after toughening of plastic regulations and the Construction Materials Recycling Act    | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Increase in prices of materials used for construction after toughening of regulations on resources circulation and in costs of building materials with significant environmental impacts  [Actions]  | _  | Medium         |
| n-free   |                               |  |                                | Consider shifting to the use of environmentally friendly materials   |  |                |
| e society  | Technology                    | Advances in decarbonization technologies related to real estate and construction businesses                      | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Decrease in service demand from stakeholders in the case of failing to introduce building materials and technologies with superior environmental performance   | _  | Minor          |
|  | gy                            |  |                                | [Actions] Continue business activities with environmental considerations and implement proper disclosures  |  |                |
|  | Market                        | Changes in customer behavior associated with the transition to a carbon-free society                             | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Decrease in demand for non-ZEH-M properties with poor environmental performance, emergence of vacant properties and decrease in rents  [Actions]   | -  | Medium         |
|  |                               |  |                                | Develop and purchase properties with consideration given to environmental performance  |  |                |
|  | Reputation                    | Change in reputations due to stakeholders' awareness of ESG and sustainability                                   | Short term<br>to long term     | [Impact (risk) on the Company's business] Loss of reputation among customers and investors in the case of insufficient ESG actions, including climate actions  | -  | Major          |
|  |                               |  |                                | [Actions] Continue business activities with environmental considerations and implement proper disclosures  |  |                |
| Physical risks arising from climate change             | Acute                         | Increase in physical damage after the intensification of abnormal weather  | Short term<br>to long term     | [Impact (risk) on the Company's business]  Physical damage caused to the Company's facilities and assets it owns with an increase in the frequency and intensity of typhoons and high tides flooding. Occurrence of loss of earning opportunities due to suspension of operations of the Company and the supply chain.   | Major  | Major          |
|  |                               |  |                                | [Actions] Disclose appropriate information about the potential for physical damage to assets owned that may arise from disasters   |  |                |
|  | Chronic                       | Rise in sea water level and increase in water disaster risks   | Medium<br>term to long<br>term | [Impact (risk) on the Company's business]  Decrease in value of properties in inventories located in coastal areas and in estimated flood regions according to water damage hazard maps  | Major  | Minor          |
|  |                               |  |                                | [Actions] Toughen criteria for the selection of real estate locations and take stronger disaster control measures for assets owned   | •  |                |
|  |                               | Rise in average temperatures   | Medium<br>term to long<br>term | [Impact (risk) on the Company's business] Increase in air conditioning costs in office operation after a rise in average temperatures Outdoor work possible for shorter durations and other negative impacts on working and construction conditions  [Actions]   | Minor  | Minor          |
|  |                               |  |                                | Consider workstyles and working conditions in consideration of changes in weather patterns   |  |                |
| Opportunities  |                               | Increase in demand for construction and properties related to decarbonization following decarbonization policies | Medium<br>term to long<br>term | [Impact (opportunities) on the Company's business] Increase in demand for renovations for energy conservation after a strengthening of energy conservation policies. Increase in demand for properties with excellent environmental performance (ZEB and ZEH-M) as well.   |  | Major          |
|  |                               |  |                                | [Actions]  Obtain information on trends in environmental administration and related technologies, and consider introducing such technologies   |  |                |
|  | Market                        | Increase in demand for the Purchase and Resale<br>Business following the transition to a carbon-free<br>society  | Medium<br>term to long<br>term | [Impact (opportunities) on the Company's business] Increase in demand for purchasing and resale in comparison with the construction of new real estate because of their effect of conserving resources and reducing industrial waste and greenhouse gas emissions  [Actions]   | Minor  | Major          |
|  |                               |  |                                | Develop and purchase properties with consideration given to environmental performance  |  |                |
|  | Chronic                       | Rise in average temperatures   | Medium<br>term to long<br>term | [Impact (opportunities) on the Company's business] Increase in opportunities to sell properties equipped with water retention tiles that help limit rises in temperature and in demand for renovations to improve indoor thermal isolation  [Actions]  | - Major  | Medium         |
|  | ,,                            |  |                                | Propose the installation of environmentally friendly equipment at the time of constructing properties in<br>the Purchase and Resale Business and in the Development Business   |  |                |

# Definition of timescale: estimated period of occurrence

| Item        | Definition   |  |  |
|-------------|--|--|--|
| Long Term   | A specific event is expected to happen in 11 to 30 years.      |  |  |
| Medium Term | A specific event is expected to happen in four to ten years.   |  |  |
| Short Term  | A specific event is expected to happen in zero to three years. |  |  |

# Definition of ratings of financial impacts

| Item   | Definition  |  |  |
|--------|---|--|--|
| Major  | Financial impacts are estimated to exceed 100 million yen.      |  |  |
| Medium | Financial impacts are expected to be within the range from over |  |  |
|        | 10 million yen to 100 million yen.                              |  |  |
| Minor  | Financial impacts are expected to be 10 million yen or less.    |  |  |

### ■ Water disaster risks of business bases and fixed assets owned

We have assessed water disaster risks of our business bases and fixed assets we own in consideration of hazard maps created by national and local governments and other materials.

#### Flood risks

| Recurrence interval        | Inundation depth | Number of offices | Percentage |
|----------------------------|------------------|-------------------|------------|
| Once owns 200 years        | 200 cm to 299 cm | 1                 | 4.5%       |
| Once every 200 years       | Out of scope     | 1                 | 4.5%       |
|                            | 300 cm or more   | 5                 | 22.7%      |
| Once ours 50 to 100 years  | 200~299cm        | 8                 | 36.4%      |
| Once every 50 to 100 years | Less than 50 cm  | 2                 | 9.1%       |
|                            | Out of scope     | 5                 | 22.7%      |

# High-tide flood risks

| Recurrence interval    | Inundation depth | Number of offices | Percentage |
|------------------------|------------------|-------------------|------------|
|                        | 300 cm or more   | 3                 | 13.6%      |
|                        | 200~299cm        | 3                 | 13.6%      |
| Once every 1,000 years | Less than 50 cm  | 2                 | 9.1%       |
|                        | Below the floor  | 2                 | 9.1%       |
|                        | Out of scope     | 12                | 54.5%      |